

2017 Fourth Quarter Results

Feb. 6, 2018

PixArt's statements of its current expectations are forward-looking statements subject to significant risks and uncertainties. Actual results may differ materially from those contained in the forward-looking statements. Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.

Consolidated Income Statements(—)

| Unit: In thousand NTD except EPS | Q4/17 | Q3/17 | Q4/16 | QoQ | YoY |
|---|-----------|-----------|-----------|--------|---------|
| Net Sales | 1,329,026 | 1,389,944 | 1,148,927 | -4.4% | 15.7% |
| COGS | 572,752 | 602,188 | 571,857 | -4.9% | 0.2% |
| Gross Profit | 756,274 | 787,756 | 577,070 | -4.0% | 31.1% |
| Gross Margin | 56.9% | 56.7% | 50.2% | | |
| Operating Expense | 535,936 | 539,471 | 560,622 | -0.7% | -4.4% |
| Operating Income | 220,338 | 248,285 | 16,448 | -11.3% | 1239.6% |
| Operating Margin | 16.6% | 17.9% | 1.4% | | |
| Non-Operating Income & Expense | 12,853 | 27,257 | 58,590 | | |
| Income before Tax | 233,191 | 275,542 | 75,038 | -15.4% | 210.8% |
| Income Tax Expense (Benefit) | 43,859 | 50,923 | 17,232 | | |
| Net Income | 189,332 | 224,619 | 57,806 | -15.7% | 227.5% |
| Net Margin | 14.2% | 16.2% | 5.0% | | |
| Attributable to: | | | | | |
| Shareholders of the parent | 199,880 | 232,992 | 67,127 | | |
| Minority interests | (10,548) | (8,373) | (9,321) | | |
| Consolidated net income | 189,332 | 224,619 | 57,806 | | |
| Net income attributable to shareholders of the parent | 1.57 | 1.83 | 0.53 | | |
| Weighted Avg. Outstanding shares | 127,450 | 127,289 | 126,219 | | |

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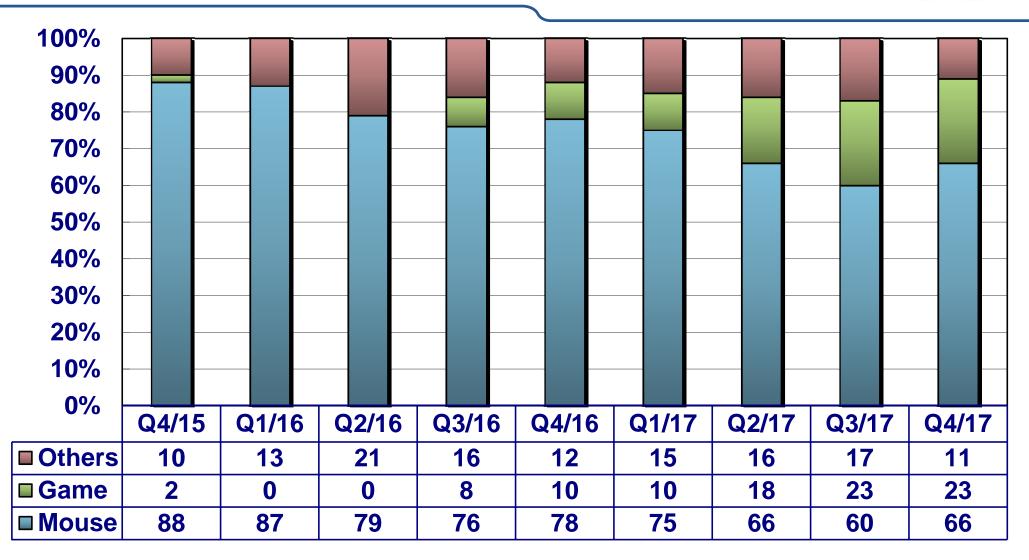
Consolidated Income Statements(_)

| Unit: In thousand NTD except EPS | 2017 | 2016 | YoY |
|---|-----------|-----------|--------|
| Net Sales | 5,118,020 | 4,338,039 | 18.0% |
| COGS | 2,269,444 | 2,164,560 | 4.8% |
| Gross Profit | 2,848,576 | 2,173,479 | 31.1% |
| Gross Margin | 55.7% | 50.1% | |
| Operating Expense | 2,092,340 | 2,095,401 | -0.1% |
| Operating Income | 756,236 | 78,078 | 868.6% |
| Operating Margin | 14.8% | 1.8% | |
| Non-Operating Income & Expense | 62,395 | 99,258 | |
| Income before Tax | 818,631 | 177,336 | 361.6% |
| Income Tax Expense (Benefit) | 155,960 | 44,682 | |
| Net Income | 662,671 | 132,654 | 399.5% |
| Net Margin | 12.9% | 3.1% | |
| Attributable to: | | | |
| Shareholders of the parent | 702,998 | 151,709 | |
| Minority interests | (40,327) | (19,055) | |
| Consolidated net income | 662,671 | 132,654 | |
| Net income attributable to shareholders of the parent | 5.52 1.20 | | |
| Weighted Avg. Outstanding shares | 127,450 | 126,219 | |
| | | | |

Consolidated Balance Sheets

| Amount: NT\$ thousand | Q4/17 | Q3/17 | Q4/16 |
|----------------------------|-----------|-----------|-----------|
| Cash and Cash Equivalents | 3,421,971 | 3,005,583 | 3,123,689 |
| Accounts Receivable | 874,562 | 942,459 | 714,850 |
| Inventory | 587,331 | 639,994 | 607,935 |
| Total Current Assets | 5,232,823 | 4,957,539 | 4,750,303 |
| Noncurrent Assets | 1,990,451 | 1,963,785 | 1,721,980 |
| Total Assets | 7,223,274 | 6,921,324 | 6,472,283 |
| Short-Term Loans | 142,520 | 143,520 | 261,592 |
| Accounts Payable | 311,965 | 366,477 | 346,445 |
| Other payable | 538,340 | 468,069 | 440,374 |
| Total Liabilities | 1,346,820 | 1,287,895 | 1,269,069 |
| Total shareholders' equity | 5,876,454 | 5,633,429 | 5,203,214 |

Product Mix-Quarterly



PixArt Imaging Inc.

Q&A

PixArt Imaging Inc.

END

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